



Department of Civil Engineering
The University of Hong Kong



Centre for Infrastructure and
Construction Industry Development

SEMINAR

jointly organised by
Department of Civil Engineering and CICID, HKU

INTEGRATED TEAMWORKING

Update from UK on the “Business Case” and innovative developments in procurement, contract and insurance of potential relevance to ‘RIVANS’

by

Martin Davis

Consultant to the Office of Government Commerce, UK Treasury
A Champion for Integration for the Strategic Forum for UK Construction

Date: **February 6, 2009 (Friday)**
Time: **5:30 - 6:30 p.m.**
Venue: **JG05, James Lee Science Building,**
The University of Hong Kong, Pokfulam Road, Hong Kong

ABSTRACT

Although much progress has been made in improving performance and efficiency in the UK construction industry since the Latham and Egan reports, a decade has now passed and it has been necessary to focus on why the targets set by the Strategic Forum for Construction have not been met in the pivotal area of project team and supply chain integration. What is the “Business Case” for Integration and Collaboration, as opposed to fragmentation and confrontation? What are the key obstacles to change? Why does “lowest cost tendering” persist when the National Audit Office categorically stated in 2001 that “experience has shown that acceptance of the lowest price bid does not provide either value for money in either the final cost of construction or the through life and operational costs”?

Martin Davis will describe the emerging “Business Case” for Integrated Teamworking, together with various innovations in procurement, contract and insurance that are under development and/or trial to remove the obstacles of lowest price, legal liability and unfair payment. He will also relate these to the ‘RIVANS’ (Relationally Integrated Value Networks) concepts originally developed in Hong Kong; and give examples of relevant framework and project experiences.

ABOUT THE SPEAKER

A classics graduate from Cambridge University, Martin started his career in the procurement of the Central Electricity Generating Board’s power stations. For his entire career since then he was with EMCOR Drake & Scull, during most of that time as Commercial Director and then also Vice Chairman. During this time he both served as a member of the Joint Contracts Tribunal for the Building Contract and also participated in a series of reports leading to Sir Michael Latham’s report “Constructing the Team” in 1994 and Sir John Egan’s Report “Rethinking Construction” in 1998. He was an original Board member of the Movement for Innovation which was set up to implement the Egan Report, has been a member of the Strategic Forum for Construction, and is now closely involved in its programme to promote Integration and Collaboration in the Industry. He is also a Visiting Professor to the School of Construction Management and Engineering at Reading University and the School of the Built Environment at Heriot-Watt University.

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